

CLASS 4 AND 5 TRUCKS BID #ESCNJ 18/19-42
MANUFACTURER: PALFINGER

Cliffside Body Corp., 130 Broad Avenue, Fairview, NJ 07022 ALL COUNTIES SERVED

<u>MODEL</u>	<u>DESCRIPTION</u>	<u>BASE UNIT PRICE DISCOUNT %</u>	<u>OPTIONS PRICE DISCOUNT %</u>	<u>PARTS PRICE DISCOUNT %</u>	<u>UNLISTED OPTIONAL EQUIPMENT MARK UP %</u>	<u>FREIGHT CHARGE - SKID SHIP</u>	<u>FREIGHT CHARGE - DRIVEAWAY</u>	<u>INSTALLATION CHARGE PER HOUR</u>
PCB20-9	CRANE BODY - 9' STANDARD	20.00%	12.00%	N/A	20.00%	\$1,500.00	N/A	\$100.00
PCB20-9CS	CRANE BODY - 9' CS RAISED	15.00%	12.00%	N/A	20.00%	\$1,500.00	N/A	\$100.00
PCB20-9SS	CRANE BODY - 9' SS RAISED	20.00%	12.00%	N/A	20.00%	\$1,500.00	N/A	\$100.00
PCB20-9SSCS	CRANE BODY - 9' SSCS RAISED	15.00%	12.00%	N/A	20.00%	\$1,500.00	N/A	\$100.00
PCB20-11	CRANE BODY - 11' STANDARD	15.00%	12.00%	N/A	20.00%	\$1,500.00	N/A	\$100.00
PCB20-11CS	CRANE BODY - 11' CS RAISED	15.00%	12.00%	N/A	20.00%	\$1,500.00	N/A	\$100.00
PCB20-11SS	CRANE BODY - 11' SS RAISED	20.00%	12.00%	N/A	20.00%	\$1,500.00	N/A	\$100.00
PCB20-11SSCS	CRANE BODY - 11' SSCS RAISED	15.00%	12.00%	N/A	20.00%	\$1,500.00	N/A	\$100.00
PCB39-9	CRANE BODY - 9' STANDARD	15.00%	12.00%	N/A	20.00%	\$1,500.00	N/A	\$100.00
PCB39-9CS	CRANE BODY - 9' CS RAISED	15.00%	12.00%	N/A	20.00%	\$1,500.00	N/A	\$100.00
PCB39-9SSCS	CRANE BODY - 9' SSCS RAISED	15.00%	12.00%	N/A	20.00%	\$1,500.00	N/A	\$100.00
PCB39-11	CRANE BODY - 11' STANDARD	15.00%	12.00%	N/A	20.00%	\$1,500.00	N/A	\$100.00
PCB39-11CS	CRANE BODY - 11' CS RAISED	15.00%	12.00%	N/A	20.00%	\$1,500.00	N/A	\$100.00
PCB39-11SSCS	CRANE BODY - 11' SSCS RAISED	20.00%	12.00%	N/A	20.00%	\$1,500.00	N/A	\$100.00

DELIVERY CHARGES BY COUNTY

Atlantic	\$300.00	Gloucester	\$300.00	Ocean	\$300.00
Bergen	\$100.00	Hudson	\$200.00	Passaic	\$200.00
Burlington	\$300.00	Hunterdon	\$300.00	Salem	\$300.00
Camden	\$300.00	Mercer	\$200.00	Somerset	\$200.00
Cape May	\$300.00	Middlesex	\$200.00	Sussex	\$200.00
Cumberland	\$300.00	Monmouth	\$200.00	Union	\$200.00
Essex	\$200.00	Morris	\$200.00	Warren	\$200.00

BUILD OUT TIME ESTIMATE: CONTACT VENDOR